



BLOCK 4

AN ADVANCED PROFESSIONAL DEVELOPMENT PROGRAMME AND CPM CERTIFICATION EXAMINATION

MAXIMISE REAL ESTATE MANAGERS POTENTIAL AND THE VALUE OF THE REAL ESTATE ASSETS THEY MANAGE

Currently the only approved degrees in South Africa are the WITS University BSc Property Studies and the Post Graduate Diploma in Property Development and Management. Outside of that, CPM courses are now available locally in partnership with the University of Witwatersrand in Johannesburg through WITS Commercial Enterprise. The CPM courses are thus designed for those who do not have an approved Real Estate Degree (including non-degree holders) consisting of 4 BLOCKS of studies. Once a candidate has successfully completed BLOCK 1,2,3 they will move onto BLOCK 4 which prepares a candidate for the certification exam.



**Course Length:
8 Consecutive Days**

These candidates will first have to complete the CPM[®] Application form.

HOW YOU WILL BENEFIT FROM THIS COURSE

- Obtain strategies to use when faced with an ambiguous ethical dilemma
- Perform your role as an ethical real estate manager of the highest standards
- Importance of management by planning
- Concepts, technical skills and processes involved in preparing a management plan
- How to communicate effectively and convincingly the options and recommendations for meeting the objectives and the reasoning that leads to your final conclusion
- How to synergise a vast range of facts and opinions into a coherent whole

COURSE CONTENT

- CPM 001**
Certification examinations preparation seminar including spreadsheet review
- ETH 800**
Ethics for Real Estate manager including exam
- CPM EXAM**
Certification examination
- MPSA EXAM**
Management Plan Skill Assessment

ADMISSION REQUIREMENTS: COMPLETION OF BLOCK 1, 2 AND 3

HP10BII FINANCIAL CALCULATOR REQUIRED

The HP10BII financial calculator is required for this course. Course materials illustrate keystrokes for this calculator only. Students taking this course are expected to have a working knowledge of the basic operations and functionality of the calculator. Students are encouraged to download the interactive HP10BII Financial Calculator Tutorial and the HP10BII Financial Calculator Quick Reference Guide and review it prior to taking this course.

LAPTOP COMPUTER STRONGLY RECOMMENDED

In addition to the use of the calculator, course materials include a review on how to use the IREM Financial Analysis Excel[®] Spreadsheet to facilitate hands-on learning in the classroom. Students who wish to maximise their course experience are advised to bring a laptop to class.

Prerequisites:

Completion of CPM application form
 Successfully passing Block 1,2,3
 Possess an IREM approved Real Estate Degree
 Compulsory

Attendance:

Assessment Type:

Exam

Passing Grade:

70%

Required Materials:

HP10B11 Calculator, Laptop

FOR MORE INFORMATION CONTACT:

Tel: +27 11 325 7408
 Email: admin@iremgaugeng.org.za